Overview

Zerto

The Zerto platform is based on a foundation of continuous data protection (CDP), bringing together disaster recovery, backup and data mobility into a single, scalable cloud data management and data protection solution across on-premises, hybrid, and multi-cloud environments. Benefit from a unified user experience across all workloads and reduce your TCO by replacing point solutions, tools, and required hardware with Zerto's scalable, software-only platform.

Zerto helps over 9,500 customers accelerate IT transformation by reducing the risk and complexity of modernization and cloud adoption. By replacing multiple legacy solutions with a single platform, Zerto is changing the way disaster recovery, data protection and cloud are managed. With enterprise scale, Zerto's software platform delivers continuous availability for an always-on customer experience while simplifying workload mobility to protect, recover and move applications freely across hybrid and multi-clouds.

Minimize downtime

Recover entire workloads quickly with Zerto's ability to deliver RPOs of seconds and RTOs of minutes. Whether it's a ransomware event, an outage or a migration, Zerto enables businesses to resume in a few minutes.

Make your workloads mobile

Since Zerto protects the entire workload, migrations or moves can be done in a few minutes with significantly less planning and virtually no risk. Zerto enables migrations to, from or between clouds or to new infrastructure on premises or across the world.
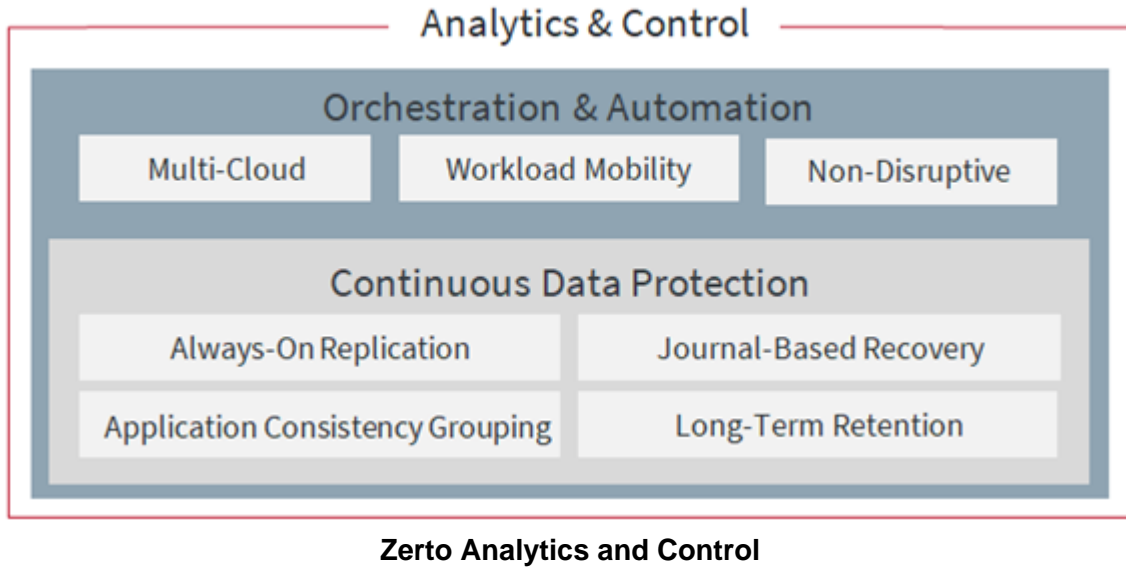
One interface, one experience

Zerto offers a single user interface for managing all of your data protection needs. Whether protecting critical workloads with Zerto's always-on continuous replication or protecting lower-tier workloads with Zerto's continuous backup, there's one user interface for it all.

Zerto enables alignment across IT strategies with hypervisor-based replication, allowing organizations to fully realize the benefits of virtualization. Zerto moves replication from the array or host, up to the hypervisor, providing flexibility, better asset utilization and reduced operational and maintenance costs - all reasons to virtualize in the first place, reducing overall TCO.

Cloud Data Management Protection

Overview

Zerto Analytics and Control

Models

Hewlett Packard Enterprise is making the following Zerto SKUs available:

Description	SKU
Zerto Enterprise Cloud Edition	
Zerto Virtual Enterprise Cloud Edition 1 VM E-LTU	R6J72AAE
Zerto Virtual Enterprise Cloud Edition 25 VM E-LTU	R6J45AAE
Zerto Virtual Enterprise Cloud Edition 100 VM E-LTU	R6J46AAE
Zerto Virtual Enterprise Cloud Edition 250 VM E-LTU	R6J47AAE
Zerto Virtual Enterprise Cloud Edition 500 VM E-LTU	R6J48AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM E-LTU	R6J49AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM E-LTU	R6J50AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 3yr Subscription and Premium Maintenance E-LTU	R6J88AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 3yr Subscription and Premium Maintenance E-LTU	R6J90AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 3yr Subscription and Premium Maintenance E-LTU	R6J91AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J92AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 3yr Subscription and Premium Maintenance E-LTU	R6J93AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J94AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 5yr Subscription and Premium Maintenance E-LTU	R6J95AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 5yr Subscription and Premium Maintenance E-LTU	R6J97AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 5yr Subscription and Premium Maintenance E-LTU	R6J98AAE

Overview

Zerto Virtual Enterprise Cloud Edition 500 VM 5yr Subscription and Premium Maintenance E-LTU	R6J99AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 5yr Subscription and Premium Maintenance E-LTU	R6K00AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 5yr Subscription and Premium Maintenance E-LTU	R6K01AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K82AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Subscription and Premium Maintenance E-LTU	R7K83AAE

Description	**SKU**
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Subscription and Premium Maintenance E-LTU	R7K84AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Subscription and Premium Maintenance E-LTU	R7K85AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K86AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Subscription and Premium Maintenance E-LTU	R7K87AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K88AAE

Zerto Data Protection Edition

Zerto Data Protection 1 VM Perpetual E-LTU	R7K63AAE
Zerto Data Protection 1 VM 1-year Subscription and Premium Maintenance E-LTU	R7K66AAE
Zerto Data Protection 1 VM 2-year Subscription and Premium Maintenance E-LTU	R7K67AAE
Zerto Data Protection 1 VM 3-year Subscription and Premium Maintenance E-LTU	R7K68AAE
Zerto Data Protection 1 VM 4-year Subscription and Premium Maintenance E-LTU	R7K69AAE
Zerto Data Protection 1 VM 5-year Subscription and Premium Maintenance E-LTU	R7K70AAE
Zerto Data Protection 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K71AAE

Zerto Migration / Upgrade Software

Zerto Migration Software E-LTU	R6J57AAE
Zerto Virtual Replication to Enterprise Cloud Edition Upgrade Service	R6J70AAE
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM Perpetual E-LTU	R7K72AAE

Zerto Professional Services

Zerto Quick LTR Remote Service	R8N62AAE
Zerto Quick Backup Remote Service	R8N63AAE
Zerto Quick Cloud Remote Service	R8N64AAE
Zerto Quick Start Remote Service	R8N65AAE
Zerto Quick Migration Remote Service	R8N66AAE
Zerto Quick Advisor Remote Service	R8N67AAE
Zerto Structured TAM 1-year 12x5 Remote Service	R8N68AAE
Zerto Virtual TAM 1-year 8x5 Remote Service	R8N69AAE
Zerto Health Check per Site Service	R8N70AAE
Zerto Custom per Phase Professional Service	R8N71AAE

Overview

Zerto (HPE) Education Services

HPE Training Credits for Storage SVC	HF383A1

Zerto For Kubernetes (Z4K)

Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU E-LTU	R8N77AAE
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1yr Subscription and Premium Maintenance E-LTU	R8N78AAE
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1mo Subscription and Premium Maintenance E-LTU	R8N79AAE
Zerto for Kubernetes Data Protection 8 vCPU E-LTU	R8N80AAE
Zerto for Kubernetes Data Protection 8 vCPU 1-year Subscription and Premium Maintenance E-LTU	R8N81AAE
Zerto for Kubernetes Data Protection 8 vCPU 1-month Subscription and Premium Maintenance E-LTU	R8N82AAE
Zerto for Kubernetes Data Protection to Enterprise Cloud Edition Upgrade E-LTU	R8N83AAE
Zerto for Kubernetes Data Protection to ECE Upg 1-month Subscription and Premium Maintenance E-LTU	R8N84AAE

Tech Care SKUs

Description	SKU
Zerto Virtual Enterprise Cloud Edition 1 VM E-LTU	R6J72AAE
Zerto Virtual Enterprise Cloud Edition 25 VM E-LTU	R6J45AAE
Zerto Virtual Enterprise Cloud Edition 100 VM E-LTU	R6J46AAE
Zerto Virtual Enterprise Cloud Edition 250 VM E-LTU	R6J47AAE
Zerto Virtual Enterprise Cloud Edition 500 VM E-LTU	R6J48AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM E-LTU	R6J49AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM E-LTU	R6J50AAE
Zerto Data Protection 1 VM Perpetual E-LTU	R7K63AAE
Zerto for Kubernetes Data Protection 8 vCPU E-LTU	R8N80AAE
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU E-LTU	R8N77AAE
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM Perpetual E-LTU	R7K72AAE
Zerto for Kubernetes Data Protection to Enterprise Cloud Edition Upgrade E-LTU	R8N83AAE
Zerto Virtual Replication to Enterprise Cloud Edition Upgrade Service	R6J70AAE

Overview

1 Year

Goods	Upfront Description	Support Band	TC Basic SV HU4B2A1	TC Basic wDMR SV HU4B3A1	TC Basic wCDMR SV HU4B4A1	TC Essential and TC Critical SV HU4A6A1 / HU4A3A1	TC Essential and TC Critical wDMR SV HU4A7A1 / HU4A4A1	TC Essential and TC Critical wCDMR SV HU4A8A1 / HU4A5A1
R6J72AAE	HPE Zerto Virt ECE 1VM E-LTU Support	00AF	HU4B2A100AF	HU4B3A100AF	HU4B4A100AF	HU4A6A100AF	HU4A7A100AF	HU4A8A100AF
R6J45AAE	HPE Zerto Virt ECE 25VM E-LTU Support	00AG	HU4B2A100AG	HU4B3A100AG	HU4B4A100AG	HU4A6A100AG	HU4A7A100AG	HU4A8A100AG
R6J46AAE	HPE Zerto Virt ECE 100VM E-LTU Support	00AH	HU4B2A100AH	HU4B3A100AH	HU4B4A100AH	HU4A6A100AH	HU4A7A100AH	HU4A8A100AH
R6J47AAE	HPE Zerto Virt ECE 250VM E-LTU Support	00AJ	HU4B2A100AJ	HU4B3A100AJ	HU4B4A100AJ	HU4A6A100AJ	HU4A7A100AJ	HU4A8A100AJ
R6J48AAE	HPE Zerto Virt ECE 500VM E-LTU Support	00AK	HU4B2A100AK	HU4B3A100AK	HU4B4A100AK	HU4A6A100AK	HU4A7A100AK	HU4A8A100AK
R6J49AAE	HPE Zerto Virt ECE 1000VM E-LTU Support	00AL	HU4B2A100AL	HU4B3A100AL	HU4B4A100AL	HU4A6A100AL	HU4A7A100AL	HU4A8A100AL
R6J50AAE	HPE Zerto Virt ECE 2500VM E-LTU Support	00AM	HU4B2A100AM	HU4B3A100AM	HU4B4A100AM	HU4A6A100AM	HU4A7A100AM	HU4A8A100AM
R7K63AAE	HPE Zerto DP 1VM Perp E-LTU Support	00AN	HU4B2A100AN	HU4B3A100AN	HU4B4A100AN	HU4A6A100AN	HU4A7A100AN	HU4A8A100AN
R8N80AAE	HPE Zerto Z4K DP 8 vCPU E-LTU Support	00AP	HU4B2A100AP	HU4B3A100AP	HU4B4A100AP	HU4A6A100AP	HU4A7A100AP	HU4A8A100AP
R8N77AAE	HPE Zerto Z4K ECE 8 vCPU E-LTU Support	00AQ	HU4B2A100AQ	HU4B3A100AQ	HU4B4A100AQ	HU4A6A100AQ	HU4A7A100AQ	HU4A8A100AQ
R7K72AAE	HPE Zerto DP-Virt ECE Upg1VMPerpLTU Supp	00AR	HU4B2A100AR	HU4B3A100AR	HU4B4A100AR	HU4A6A100AR	HU4A7A100AR	HU4A8A100AR
R8N83AAE	HPE Zerto Z4K DP-ECE Upg E-LTU Support	00AS	HU4B2A100AS	HU4B3A100AS	HU4B4A100AS	HU4A6A100AS	HU4A7A100AS	HU4A8A100AS
R6J70AAE	HPE Zerto Virt Rep to ECE Upg SVC Supp	00AT	HU4B2A100AT	HU4B3A100AT	HU4B4A100AT	HU4A6A100AT	HU4A7A100AT	HU4A8A100AT

3 Years

Goods	Upfront Description	Support Band	TC Basic SV HU4B2A3	TC Basic wDMR SV HU4B3A3	TC Basic wCDMR SV HU4B4A3	TC Essential and TC Critical SV HU4A6A3 / HU4A3A3	TC Essential and TC Critical wDMR SV HU4A7A3 / HU4A4A3	TC Essential and TC Critical wCDMR SV HU4A8A3 / HU4A5A3
R6J72AAE	HPE Zerto Virt ECE 1VM E-LTU Support	00AF	HU4B2A300AF	HU4B3A300AF	HU4B4A300AF	HU4A6A300AF	HU4A7A300AF	HU4A8A300AF
R6J45AAE	HPE Zerto Virt ECE 25VM E-LTU Support	00AG	HU4B2A300AG	HU4B3A300AG	HU4B4A300AG	HU4A6A300AG	HU4A7A300AG	HU4A8A300AG
R6J46AAE	HPE Zerto Virt ECE 100VM E-LTU Support	00AH	HU4B2A300AH	HU4B3A300AH	HU4B4A300AH	HU4A6A300AH	HU4A7A300AH	HU4A8A300AH
R6J47AAE	HPE Zerto Virt ECE 250VM E-LTU Support	00AJ	HU4B2A300AJ	HU4B3A300AJ	HU4B4A300AJ	HU4A6A300AJ	HU4A7A300AJ	HU4A8A300AJ
R6J48AAE	HPE Zerto Virt ECE 500VM E-LTU Support	00AK	HU4B2A300AK	HU4B3A300AK	HU4B4A300AK	HU4A6A300AK	HU4A7A300AK	HU4A8A300AK
R6J49AAE	HPE Zerto Virt ECE 1000VM E-LTU Support	00AL	HU4B2A300AL	HU4B3A300AL	HU4B4A300AL	HU4A6A300AL	HU4A7A300AL	HU4A8A300AL
R6J50AAE	HPE Zerto Virt ECE 2500VM E-LTU Support	00AM	HU4B2A300AM	HU4B3A300AM	HU4B4A300AM	HU4A6A300AM	HU4A7A300AM	HU4A8A300AM
R7K63AAE	HPE Zerto DP 1VM Perp E-LTU Support	00AN	HU4B2A300AN	HU4B3A300AN	HU4B4A300AN	HU4A6A300AN	HU4A7A300AN	HU4A8A300AN
R8N80AAE	HPE Zerto Z4K DP 8 vCPU E-LTU Support	00AP	HU4B2A300AP	HU4B3A300AP	HU4B4A300AP	HU4A6A300AP	HU4A7A300AP	HU4A8A300AP
R8N77AAE	HPE Zerto Z4K ECE 8 vCPU E-LTU Support	00AQ	HU4B2A300AQ	HU4B3A300AQ	HU4B4A300AQ	HU4A6A300AQ	HU4A7A300AQ	HU4A8A300AQ
R7K72AAE	HPE Zerto DP-Virt ECE Upg1VMPerpLTU Supp	00AR	HU4B2A300AR	HU4B3A300AR	HU4B4A300AR	HU4A6A300AR	HU4A7A300AR	HU4A8A300AR
R8N83AAE	HPE Zerto Z4K DP-ECE Upg E-LTU Support	00AS	HU4B2A300AS	HU4B3A300AS	HU4B4A300AS	HU4A6A300AS	HU4A7A300AS	HU4A8A300AS
R6J70AAE	HPE Zerto Virt Rep to ECE Upg SVC Supp	00AT	HU4B2A300AT	HU4B3A300AT	HU4B4A300AT	HU4A6A300AT	HU4A7A300AT	HU4A8A300AT

4 Years

Goods	Upfront Description	Support Band	TC Basic SV HU4B2A4	TC Basic wDMR SV HU4B3A4	TC Basic wCDMR SV HU4B4A4	TC Essential and TC Critical SV HU4A6A4 / HU4A3A4	TC Essential and TC Critical wDMR SV HU4A7A4 / HU4A4A4	TC Essential and TC Critical wCDMR SV HU4A8A4 / HU4A5A4
R6J72AAE	HPE Zerto Virt ECE 1VM E-LTU Support	00AF	HU4B2A400AF	HU4B3A400AF	HU4B4A400AF	HU4A6A400AF	HU4A7A400AF	HU4A8A400AF
R6J45AAE	HPE Zerto Virt ECE 25VM E-LTU Support	00AG	HU4B2A400AG	HU4B3A400AG	HU4B4A400AG	HU4A6A400AG	HU4A7A400AG	HU4A8A400AG
R6J46AAE	HPE Zerto Virt ECE 100VM E-LTU Support	00AH	HU4B2A400AH	HU4B3A400AH	HU4B4A400AH	HU4A6A400AH	HU4A7A400AH	HU4A8A400AH
R6J47AAE	HPE Zerto Virt ECE 250VM E-LTU Support	00AJ	HU4B2A400AJ	HU4B3A400AJ	HU4B4A400AJ	HU4A6A400AJ	HU4A7A400AJ	HU4A8A400AJ
R6J48AAE	HPE Zerto Virt ECE 500VM E-LTU Support	00AK	HU4B2A400AK	HU4B3A400AK	HU4B4A400AK	HU4A6A400AK	HU4A7A400AK	HU4A8A400AK
R6J49AAE	HPE Zerto Virt ECE 1000VM E-LTU Support	00AL	HU4B2A400AL	HU4B3A400AL	HU4B4A400AL	HU4A6A400AL	HU4A7A400AL	HU4A8A400AL
R6J50AAE	HPE Zerto Virt ECE 2500VM E-LTU Support	00AM	HU4B2A400AM	HU4B3A400AM	HU4B4A400AM	HU4A6A400AM	HU4A7A400AM	HU4A8A400AM
R7K63AAE	HPE Zerto DP 1VM Perp E-LTU Support	00AN	HU4B2A400AN	HU4B3A400AN	HU4B4A400AN	HU4A6A400AN	HU4A7A400AN	HU4A8A400AN
R8N80AAE	HPE Zerto Z4K DP 8 vCPU E-LTU Support	00AP	HU4B2A400AP	HU4B3A400AP	HU4B4A400AP	HU4A6A400AP	HU4A7A400AP	HU4A8A400AP
R8N77AAE	HPE Zerto Z4K ECE 8 vCPU E-LTU Support	00AQ	HU4B2A400AQ	HU4B3A400AQ	HU4B4A400AQ	HU4A6A400AQ	HU4A7A400AQ	HU4A8A400AQ
R7K72AAE	HPE Zerto DP-Virt ECE Upg1VMPerpLTU Supp	00AR	HU4B2A400AR	HU4B3A400AR	HU4B4A400AR	HU4A6A400AR	HU4A7A400AR	HU4A8A400AR
R8N83AAE	HPE Zerto Z4K DP-ECE Upg E-LTU Support	00AS	HU4B2A400AS	HU4B3A400AS	HU4B4A400AS	HU4A6A400AS	HU4A7A400AS	HU4A8A400AS
R6J70AAE	HPE Zerto Virt Rep to ECE Upg SVC Supp	00AT	HU4B2A400AT	HU4B3A400AT	HU4B4A400AT	HU4A6A400AT	HU4A7A400AT	HU4A8A400AT

Overview

			5 Years					
Goods	**Upfront Description**	**Support Band**	**TC Basic SV**	**TC Basic wDMR SV**	**TC Basic wCDMR SV**	**TC Essential and TC Critical SV**	**TC Essential and TC Critical wDMR SV**	**TC Essential and TC Critical wCDMR SV**
						HU4A6A5	HU4A7A5	HU4A8A5
			HU4B2A5	HU4B3A5	HU4B4A5	HU4A5A5	HU4A4A5	HU4A5A5
R6J72AAE	HPE Zerto Virt ECE 1VM E-LTU Support	00AF	HU4B2A500AF	HU4B3A500AF	HU4B4A500AF	HU4A6A500AF	HU4A7A500AF	HU4A8A500AF
R6J45AAE	HPE Zerto Virt ECE 25VM E-LTU Support	00AG	HU4B2A500AG	HU4B3A500AG	HU4B4A500AG	HU4A6A500AG	HU4A7A500AG	HU4A8A500AG
R6J46AAE	HPE Zerto Virt ECE 100VM E-LTU Support	00AH	HU4B2A500AH	HU4B3A500AH	HU4B4A500AH	HU4A6A500AH	HU4A7A500AH	HU4A8A500AH
R6J47AAE	HPE Zerto Virt ECE 250VM E-LTU Support	00AJ	HU4B2A500AJ	HU4B3A500AJ	HU4B4A500AJ	HU4A6A500AJ	HU4A7A500AJ	HU4A8A500AJ
R6J48AAE	HPE Zerto Virt ECE 500VM E-LTU Support	00AK	HU4B2A500AK	HU4B3A500AK	HU4B4A500AK	HU4A6A500AK	HU4A7A500AK	HU4A8A500AK
R6J49AAE	HPE Zerto Virt ECE 1000VM E-LTU Support	00AL	HU4B2A500AL	HU4B3A500AL	HU4B4A500AL	HU4A6A500AL	HU4A7A500AL	HU4A8A500AL
R6J50AAE	HPE Zerto Virt ECE 2500VM E-LTU Support	00AM	HU4B2A500AM	HU4B3A500AM	HU4B4A500AM	HU4A6A500AM	HU4A7A500AM	HU4A8A500AM
R7K63AAE	HPE Zerto DP 1VM Perp E-LTU Support	00AN	HU4B2A500AN	HU4B3A500AN	HU4B4A500AN	HU4A6A500AN	HU4A7A500AN	HU4A8A500AN
R8N80AAE	HPE Zerto Z4K DP 8 vCPU E-LTU Support	00AP	HU4B2A500AP	HU4B3A500AP	HU4B4A500AP	HU4A6A500AP	HU4A7A500AP	HU4A8A500AP
R8N77AAE	HPE Zerto Z4K ECE 8 vCPU E-LTU Support	00AQ	HU4B2A500AQ	HU4B3A500AQ	HU4B4A500AQ	HU4A6A500AQ	HU4A7A500AQ	HU4A8A500AQ
R7K72AAE	HPE Zerto DP-Virt ECE Upg1VMPerpLTU Supp	00AR	HU4B2A500AR	HU4B3A500AR	HU4B4A500AR	HU4A6A500AR	HU4A7A500AR	HU4A8A500AR
R8N83AAE	HPE Zerto Z4K DP-ECE Upg E-LTU Support	00AS	HU4B2A500AS	HU4B3A500AS	HU4B4A500AS	HU4A6A500AS	HU4A7A500AS	HU4A8A500AS
R6J70AAE	HPE Zerto Virt Rep to ECE Upg SVC Supp	00AT	HU4B2A500AT	HU4B3A500AT	HU4B4A500AT	HU4A6A500AT	HU4A7A500AT	HU4A8A500AT

Standard Features

Key Features

- Continuous Data Protection: Disaster Recovery and Backup - Keep all your applications running 24/7 using Zerto's CDP technology that delivers RPOs of seconds and the fastest RTOs in the industry for all applications. Unlock:
- **Always-on replication** - Say goodbye to periodic backups and snapshots with Zerto's near-synchronous replication. Create thousands of recovery checkpoints, seconds apart.
- **Journal-based recovery** - Every change made is automatically written into a journal with a granularity of seconds, so you can rewind to a point in time seconds before an incident.
- **Application consistency** - Quickly and consistently recover multi-VM applications as one entity to accelerate your RTOs.
- Local continuous backup - Perform day-to-day backup restores across any application using the journal. Recover without data loss or downtime and solve file deletions, corrupt databases or ransomware attacks.
- **Long-term retention** - Adhere to compliance and unlock cost-effective storage on-premises and in the public cloud and recover entire virtualized datacenters or a single file from seconds ago, or years ago.

Data Mobility and Migrations

- **Total infrastructure flexibility** - Easily move and protect your applications on-premises, in the public cloud, to or from a managed service provider, or even within a multi-cloud environment.
- **Hybrid and multi-cloud agility** - Create seamless recovery, consolidation, and migration experiences in four easy clicks. Migrate to and from the cloud, and even across hypervisors.
- **Data center consolidations and modernizations** - Quickly migrate entire data centers for consolidation projects without any impact to your production environment.

Orchestration, Analytics, and more

- **One interface for all -** Single, simple recovery experience. Use the same Zerto implementation for backup, then extend to disaster recovery, migrations, and more. Full orchestration and automation removes manual processes and takes the pain out of even the most complex disaster recovery, data protection, cloud migration, and infrastructure modernization projects.
- **Non-disruptive testing -** Validate recoverability, perform a migration dry-run, or test against production replicas, all with no production or protection impact.
- **Flexible REST APIs -** Fully automate deployment & VM protection using ready-made examples.
- **Built-in analytics -** Provide unparalleled multi-site, multi-cloud visibility, including a mobile app for monitoring SLAs from anywhere.
- **Compliance reporting -** Pass audits and stay in compliance with built-in reporting and hassle-free testing.
- **Security -** Rapid recovery from ransomware and visibility/scanning capabilities so you can remain proactive and alert.

Zerto Product Portfolio - Offered in Perpetual and Subscription licensing models

- **Enterprise Cloud Edition (ECE)** - Zerto's flagship VM product that offers all of the functionality developed over 10+ years. ECE uses near-synchronous, continuous replication of workloads in virtualized environments. ECE offers enterprise-class disaster recovery, workload protection, cloud mobility, continuous backup and long-term retention. One product for all of your data protection needs.
- **Zerto Data Protection (ZDP) -** Zerto's continuous backup VM product. Unlike all other backup products, Zerto leverages the continuous replication of workloads for the backups. Production workloads are never impacted because the backups are made from the replicated data. ZDP is competitively priced with other products in the backup space.
- **Zerto For Kubernetes (Z4K)** - Z4K is built on Zerto's time-tested CDP technology and delivers the same functionality and features for containers that they do for VMs.
  - **Enterprise Cloud Edition (ECE) for Kubernetes** unlocks the full power of continuous data protection for disaster recovery, backup, and long-term retention for containerized applications.

Standard Features

ECE delivers continuous backup and disaster recovery integrated into the application deployment lifecycle.

- **Zerto Data Protection (ZDP) for Kubernetes** delivers backup and long-term retention capabilities for on-premises and to the cloud. ZDP delivers continuous backup and recovery integrated into the application deployment lifecycle.

How Zerto Works

Continuous Data Protection (CDP)

CDP is Zerto's technology foundation that enables your organization to keep applications running 24/7 no matter what disruption or threat arises. CDP helps you say goodbye to periodic, snapshot-based backups, to deliver always-on replication for disaster recovery and data protection with industry-leading RTOs and RPOs.

- Thousands of restore and recovery points, seconds apart, to recover enterprise applications without using snapshot copies that are up to 24-hours out of date.
- Application consistent recovery for accelerated RTOs with quick and consistent recovery of complex multi-VM applications.
- Instant journal-based recovery for a simple, granular recovery experience that doesn't impact production systems.
- Long-term retention that unlocks cost-effective storage on-premises and in the public cloud. Retain and archive data from months to years, helping meet compliance and data retention regulations.

Orchestration and Automation

Gain easier management of workloads at scale with minimal touch so IT can shift resources to focus on greater innovation and efficiency.

- Single, simple recovery experience. Use the same Zerto implementation for backup, then extend to disaster recovery, migrations, and more. Full orchestration and automation removes manual processes and takes the pain out of even the most complex disaster recovery, data protection, cloud migration, and infrastructure modernization projects.
- An easy-to-use interface offers centralized management and one experience, whether on-premises or in the cloud
- Flexible REST APIs fully automate deployment and VM protection using ready-made examples.
- Non-disruptive testing to validate recoverability, perform a migration dry-run, or test against production replicas, with no production or protection impact.

Zerto Analytics

Gain built-in analytics for complete visibility of your entire on-premises and cloud environments from wherever you are.

- Built-in dashboards and reporting, access from desktop, tablet or mobile device for monitoring SLAs from anywhere
- Forecast future infrastructure needs with Zerto Resource Planner. Perform accurate infrastructure planning using your own real-world application data to predict and size your protection needs for both protected and unprotected VMs
- Backup and Disaster Recovery reporting across all resources to ensure you have the right data, right when you need it, whether for compliance and auditing or performance analysis.

Licensing Guide and SKUs

Zerto ECE and ZDP are priced per protected VM and offers convenient options to purchase in volume-based license packs or on a per VM basis.

Standard Features

Zerto for Kubernetes (Z4K) is priced by the vCPU, and comes in packs of 8. Zerto for Kubernetes comes in the full-featured Enterprise Cloud Edition, and the Data Protection Edition

Maintenance and support are required for all perpetual licenses. Premium support is standard, which provides 24x7 access to a dedicated support specialist, or standard which provides 9 am - 5 pm phone and email support. Additionally, multi-year discounting is available for customers looking for more than a single year term. Please refer to the full Support Services guide for complete terms.

Zerto Product Offerings				
Zerto Product Platforms	**Zerto ZDP for VMs**	**Zerto ECE for VMs**	**Zerto for Kubernetes Data Protection Edition**	**Zerto for Kubernetes ECE Version**
VMware vSphere	✔	✔		
Microsoft Hyper-V	✔	✔		
Microsoft Azure	✔	✔		
Amazon Web Services	✔	✔		
One to Many replication		✔		✔
Always-on Local Replication For local continuous backup	✔	✔	✔	✔
Always-on Remote Replication To public cloud, MSP, and/or on-premises		✔		✔
Long-Term Retention	✔	✔	✔	✔
Orchestrated DR (failover, tests, failback)		✔		✔
HPE StoreOnce	✔	✔		
HPE Cloud Volumes Backup	✔	✔		
Azure Kubernetes Service (AKS)			✔	✔
Amazon Elastic Kubernetes Service (Amazon EKS)			✔	✔
Google Kubernetes Engine (GKE)			✔	✔
RedHat OpenShift			✔	✔

HPE Data Protection Solutions with Zerto

Zerto includes support for HPE's Catalyst API. Catalyst is unique to HPE and offers source-side dedupe and performance improvements over traditional backup protocols. HPE StoreOnce is built on Catalyst and is an excellent backup target for Zerto to optimize used capacity and minimize WAN link utilization. Since HPE's Cloud Volumes Backup also utilizes Catalyst, Zerto is able to backup to the cloud on highly reliable and performant Nimble storage - with no egress fees!
Reference the Cloud Volumes backup field guide for more information - **CVB_Field_Guide**

HPE Simplivity & Zerto Solution

Standard Features

HPE Simplivity is a leading product in the HCI space and Zerto is a perfect complement. Zerto's cloud mobility enhances Simplivity's cloud integration by providing the ability to move to, from or between clouds. Realize the benefits of being able to move Simplivity workloads between clouds quickly and safely with Zerto.

Reference the Simplivity & Zerto solution brief for more information - **Zerto-Simplivity Solution Brief**

Service and Support

HPE Pointnext Tech Care

HPE Pointnext Tech Care is the new operational service experience for HPE products. Tech Care goes beyond traditional support by providing access to product-specific experts, an AI-driven digital experience, and general technical guidance to not only reduce risk but constantly search for ways to do things better. HPE Pointnext Tech Care has been reimagined from the ground up to support a customer-centric, AI-driven, and digitally-enabled customer experience to move your business forward.

For HPE Zerto products, HPE Pointnext Tech Care Essential support packaging is available to order 24x7 reactive support. Service and support for Zerto products are still provided directly by Zerto. For details regarding the differences between HPE Pointnext Tech Care and HPE Zerto support, go to:
https://www.hpe.com/psnow/doc/a50006580enw

Service and Support for Zerto products are provided directly by Zerto.
Opening a Support Case

- Directly through the Zerto Virtual Replication Graphical User interface
- Open a Support case through the Self-Service Portal at **https://www.zerto.com/myzerto/support/**
- Call the Zerto Support Line
    - US/Canada: +1-866-271-3145
    - UK: +44-800-088-5495
    - Australia: +61-1800-466-227
    - Germany: +49-32221090005
    - China: +86-400-120-8535
    - For a full list of numbers available locally, please visit:
        http://www.zerto.com/myzerto/support/support-options/

Self-Service on myZerto

- Simply go to **http://www.zerto.com/myzerto**

The myZerto portal is the hub for all things Zerto. Via myZerto, Support cases may be opened/monitored, and users added or removed. MyZerto is the authoritative source for all Zerto technical documentation and knowledge base articles, as well as self-paced online training and verified Zerto Virtual Replication Release product downloads.

Case Escalation Guidelines

Option 1: Call the Zerto Support line directly to speak in real time with a Customer Support Representative.

Option 2: Email **support@zerto.com** and CC your Zerto Account Team members to receive a response within 30 minutes.

In your conversation or email, please be prepared to discuss the following:

- Case number
- Reason for escalation
- Detailed symptoms and problems you are experiencing

Zerto Licensors' service delivery organizations are responsible for responding to and assigning severity levels to calls and determining the service Severity Level acceptable to the Hewlett Packard Enterprise customer.

Service and Support

Warranty

Software

Zerto software purchases include a 30-day manufacture defect warranty

Restrictions

Zerto warranties as set forth herein ("Warranty") are contingent on proper use of the Zerto branded hardware and software ("Products") and do not apply if (a) the Products have been modified without the written approval of Zerto, (b) the Products' serial number label is removed, (c) the Product has been damaged or subjected to abnormal physical or electrical stress, abnormal environmental conditions, misuse, negligence, or accident, or (d) the Product is licensed for beta, evaluation, testing or demonstration purposes. The terms of the Warranty are limited to the remedies as set forth in this Warranty. This warranty is provided in lieu of all other rights, conditions and warranties. Zerto makes no other express or implied warranty with respect to the software, hardware, products, documentation or Zerto support, including, without limitation, any warranty of merchantability, fitness for a particular purpose and non-infringement of third-party rights. Zerto does not warrant that any products will be error-free, or that any defects that may exist in its products can be corrected. In no event shall Zerto be liable for cost of procurement of substitute goods, lost profits or any other special, indirect, consequential or incidental damages (including but not limited to lost data), however caused whether or not Zerto has been advised of the possibility of such damages. Some jurisdictions do not allow limitation or exclusion of liability for consequential or incidental damages, so that limitation or exclusion may not apply.

Return Policy for Resellers

Stocking of Zerto products are not recommended. Please purchase accurate quantity required to fulfil the customer order.

Configuration Information

Zerto Software configurations are as follows
Choose the License type that fits the deployed environment from these listed:

- Zerto Virtual Enterprise Cloud for VMs (steps 1a, 1b and 1c)
- Zerto Virtual Replication for VMs (steps 2 and 2a)
- Zerto Data Protection for VMs (steps 3, 3a, 3b and 3c)
- Zerto Upgrade Licenses to move from one Zerto VM-Based Platform to another (steps 4, 4a, 4b, 4c, 4d, and 4e)
- Zerto For Kubernetes (Z4K) Data Protection and Enterprise Cloud Editions - (steps 5a - 56f)
- Zerto for Kubernetes (Z4K) Upgrade from Z4K Data Protection Edition to Z4K Enterprise Cloud Edition - (steps 6a, 6b, and 6c)
- Zerto Professional Services - Step 7
- Zerto (HPE) Education Services - Step 8

Ordering Guidelines
A license is required for every protected VM in the enterprise. For containers, the Z4K product is sold by the vCPU in packs of 8.

For perpetual licenses, a minimum of one year of Tech Care is required with the initial order. Additional years of Tech Care can be ordered for up to 5 years using the relevant SKUs.

Zerto Enterprise Cloud Edition (ECE) licenses are perpetual (Tech Care is required) or subscription (Tech Care is included),

Zerto Virtual Replication (ZVR) is only for maintenance (legacy product)

Zerto Data Protection (ZDP) licenses are perpetual (Tech Care is required) or subscription (Tech Care is included),

Zerto for Containers (Z4K) is available in both perpetual and subscription offerings for both DP and ECE versions.

Choose a license and maintenance as required for the number of VMs in the enterprise.

Step-1

Step-1a
Select License Perpetual Zerto Virtual Enterprise Cloud Edition (ECE)

Notes: Zerto Virtual Enterprise Cloud Edition Software, select based on the number of VMs to be protected. Note that Tech Care, step 1b, is required

Description	SKU
Zerto Virtual Enterprise Cloud Edition 1 VM E-LTU	R6J72AAE
Zerto Virtual Enterprise Cloud Edition 25 VM E-LTU	R6J45AAE
Zerto Virtual Enterprise Cloud Edition 100 VM E-LTU	R6J46AAE
Zerto Virtual Enterprise Cloud Edition 250 VM E-LTU	R6J47AAE
Zerto Virtual Enterprise Cloud Edition 500 VM E-LTU	R6J48AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM E-LTU	R6J49AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM E-LTU	R6J50AAE

Step-1b
Select relevant Tech Care SKUs for ECE Support

Configuration Information

Step-1c

Select Virtual Enterprise Cloud (ECE) Subscription SKUs

Notes:

−Zerto Enterprise Cloud Edition Subscription SKUs come with Tech Care included, select based on the number of VMs to be protected and number of years desired (3 or 5 years)

−Zerto Enterprise Cloud Edition Subscriptions SKUs with a 1-month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

Description	SKU
Zerto Virtual Enterprise Cloud Edition 1 VM 3yr Subscription and Premium Maintenance E-LTU	R6J88AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 3yr Subscription and Premium Maintenance E-LTU	R6J90AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 3yr Subscription and Premium Maintenance E-LTU	R6J91AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J92AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 3yr Subscription and Premium Maintenance E-LTU	R6J93AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 3yr Subscription and Premium Maintenance E-LTU	R6J94AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 5yr Subscription and Premium Maintenance E-LTU	R6J95AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 5yr Subscription and Premium Maintenance E-LTU	R6J97AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 5yr Subscription and Premium Maintenance E-LTU	R6J98AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 5yr Subscription and Premium Maintenance E-LTU	R6J99AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 5yr Subscription and Premium Maintenance E-LTU	R6K00AAE
Zerto Virtual Enterprise Cloud Edition 2500 VM 5yr Subscription and Premium Maintenance E-LTU	R6K01AAE
Zerto Virtual Enterprise Cloud Edition 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K82AAE
Zerto Virtual Enterprise Cloud Edition 25 VM 1-month Subscription and Premium Maintenance E-LTU	R7K83AAE
Zerto Virtual Enterprise Cloud Edition 100 VM 1-month Subscription and Premium Maintenance E-LTU	R7K84AAE
Zerto Virtual Enterprise Cloud Edition 250 VM 1-month Subscription and Premium Maintenance E-LTU	R7K85AAE
Zerto Virtual Enterprise Cloud Edition 500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K86AAE
Zerto Virtual Enterprise Cloud Edition 1000 VM 1-month Subscription and Premium Maintenance E-LTU	R7K87AAE

Configuration Information

Zerto Virtual Enterprise Cloud Edition 2500 VM 1-month Subscription and Premium Maintenance E-LTU	R7K88AAE

Step-2

Zerto Virtual Replication (ZVR) Licenses

Notes:

− Zerto Virtual Replication Software has gone End-Of-Life, and no additional capacity can be ordered. It is replaced by Zerto Enterprise Cloud Edition. See Step 1 for ordering Zerto ECE capacity.

− Current customers of Zerto Virtual Replication Software can upgrade to Zerto Enterprise Cloud Edition. See Step 4 Upgrade Options, Steps 4b and 4c for more detail.

Step-3

Step-3a

Select License Perpetual Zerto Data Protection (ZDP)

Notes: Zerto Virtual Enterprise Cloud Edition Software, select quantity based upon the number of VMs to be protected. Note that Tech Care, step 3b, is required.

Description	SKU
Zerto Data Protection 1 VM Perpetual E-LTU	R7K63AAE

Step 3b

Select Zerto Data Protection (ZDP) Subscription SKUs

Notes:

− ZDP Subscription SKUs come with Tech Care, select based on the number of VMs to be protected and number of years desired (1,2,3,4 or 5 years)

− Zerto ZDP Subscription SKUs with a 1-month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

Description	SKU
Zerto Data Protection 1 VM 1-year Subscription and Premium Maintenance E-LTU	R7K66AAE
Zerto Data Protection 1 VM 2-year Subscription and Premium Maintenance E-LTU	R7K67AAE
Zerto Data Protection 1 VM 3-year Subscription and Premium Maintenance E-LTU	R7K68AAE
Zerto Data Protection 1 VM 4-year Subscription and Premium Maintenance E-LTU	R7K69AAE
Zerto Data Protection 1 VM 5-year Subscription and Premium Maintenance E-LTU	R7K70AAE
Zerto Data Protection 1 VM 1-month Subscription and Premium Maintenance E-LTU	R7K71AAE

Configuration Information

Step 4 Zerto Migration and Upgrade License Options

Step-4a Select Zerto Migration Software

Notes: Zerto Migration License is per protected VM. Migration licenses are valid for 6 months from date of order fulfillment.

Description	SKU
Zerto Migration Software E-LTU	R6J57AAE

Step-4b Select Zerto Upgrade License ZVR to ECE

Notes: Zerto Virtual Replication (ZVR) to Zerto Enterprise Cloud Edition (ECE) Upgrade license is per protected VM. This is a perpetual upgrade and the appropriate Tech Care option must be selected in Step 4c.

Description	SKU
Zerto Virtual Replication to Enterprise Cloud Edition Upgrade Service	R6J70AAE

Step-4c Select Zerto Maintenance Upgrade ZVR to ECE

Notes: If less than one year remains, then the ECE Maintenance must be selected. Refer to Step 1b for the appropriate SKU.

Step-4d Select Zerto Upgrade License ZDP to ECE

Notes: Zerto Data Protection (ZDP) to Zerto Enterprise Cloud Edition (ECE) Upgrade license is per protected VM. This is a Perpetual upgrade and the appropriate Tech Care option in Step- 4e must be selected.

Description	SKU
Zerto Data Protection to Virtual Enterprise Cloud Edition Upgrade 1 VM Perpetual E-LTU	R7K72AAE

Step-5

Step-5a

Select License Perpetual Zerto for Kubernetes Enterprise Cloud Edition (Z4K)

Notes: Zerto for Kubernetes Software, select based on the number of vCPUs to be protected. The product is sold by the 8-pack Note that Maintenance, step 6b, is required

Description	SKU
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU E-LTU	R8N77AAE

Step-5b

Select Z4K Enterprise Cloud Edition Maintenance SKUs (Required)

Ordering Examples:

Configuration Information

- **Protection of 80 vCPUs for 3 years**.
  - Order Qty. (10) R8N77AAE   Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU E-LTU
  - Order Qty. (10) HU4A6A300AQ HPE Zerto Z4K ECE 8 vCPU E-LTU Support

Step-5c

Select License Perpetual Zerto for Kubernetes Data Protection Edition (Z4K)

Notes: Zerto for Kubernetes Software, select based on the number of vCPUs to be protected. The product is sold by the 8-pack Note that Maintenance, step 6d, is required

Description	SKU
Zerto for Kubernetes Data Protection 8 vCPU E-LTU	R8N80AAE

Step-5d

Select HPE Zerto Z4K DP 8 vCPU E-LTU Support

Step-5e

Select Z4K Enterprise Cloud Edition Subscription SKUs

Notes:

- Zerto Z4K Enterprise Cloud Edition Subscription SKUs come with Tech Care, select based on the number of vCPU's to be protected and number of years desired. The product is sold as an 8 vCPU pack.

- Zerto Enterprise Cloud Edition Subscriptions SKUs with a 1 month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

Description	SKU
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1yr Subscription and Premium Maintenance E-LTU	R8N78AAE
Zerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1mo Subscription and Premium Maintenance E-LTU	R8N79AAE

Ordering Examples:

- **Protection of 80 vCPUs for 3 years.**
  - Order Qty. (30) R8N78AAEZerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1yr Subscription and Premium Maintenance E-LTU
  - Note the 3-year term in the quote/order to differentiate the number of vCPUs and term length.

- **Protection of 80 vCPUs for 3 1 years.**
  - Order Qty. (30) R8N78AAEZerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1yr Subscription and Premium Maintenance E-LTU and Qty. (60) R8N79AAEZerto for Kubernetes Enterprise Cloud Edition 8 vCPU 1mo Subscription and Premium Maintenance E-LTU
    Notes the 3 1 year term in the quote/order to differentiate the number of vCPUs and term length.

Configuration Information

Step-5f

Select Z4K Data Protection Edition Subscription SKUs

Notes:

− Zerto Z4K Data Protection Edition Subscription SKUs come with Premium Maintenance, select based on the number of vCPU's to be protected and number of years desired. The product is sold as an 8 vCPU pack.

− Zerto Data Protection Edition Subscriptions SKUs with a 1 month term is not meant to be the primary product ordered. It is to be used to align subscription cycles that will be out of sync due to additional capacity being ordered.

− See ordering examples above for guidance.

Description	SKU
Zerto for Kubernetes Data Protection 8 vCPU 1-year Subscription and Premium Maintenance E-LTU	R8N81AAE
Zerto for Kubernetes Data Protection 8 vCPU 1-month Subscription and Premium Maintenance E-LTU	R8N82AAE

Step 6 Zerto for Kubernetes (Z4K) Upgrade License Options

Step-6a Upgrade of Z4K Data Protection Perpetual License to Z4K ECE Perpetual License

Notes: Zerto Z4K Data Protection to Zerto Z4K Enterprise Cloud Edition Upgrade license is per vCPU 8 pack. This is a perpetual upgrade and the appropriate Tech Care option must be selected in Step 7b.

Description	SKU
Zerto for Kubernetes Data Protection to Enterprise Cloud Edition Upgrade E-LTU	R8N83AAE

Step-6b Select HPE Zerto Z4K DP-ECE Upg E-LTU Support

Ordering Examples:

- **Upgrade 80 vCPUs (Qty. 10) of Z4K Data Protection to Z4K ECE.** Twelve months remain on the Data Protection Maintenance
    − Order Qty. (10) R8N83AAE Zerto for Kubernetes Data Protection to Enterprise Cloud Edition Upgrade E-LTU to upgrade the software license.
    − Order Qty. (10) HU4A6A100AS **HPE Zerto Z4K DP-ECE Upg E-LTU Support** to extend the QTY (10) of the license for 12 months.

Step 7

Optional Zerto Professional Services - For all VM and Container based versions

Configuration Information

Zerto provides a set of Professional Services that are focused to help optimize the users' environment through training, guidance, health checks and access to subject matter experts.

HPE SKU	HPE SKU Description	Additional Details
R8N62AAE	Zerto Quick LTR Remote Service	Remote guidance, direction and knowledge transfer for customers using Zerto for LTR.
R8N63AAE	Zerto Quick Backup Remote Service	Remote guidance, direction and knowledge transfer for customers using Zerto for Backup.
R8N64AAE	Zerto Quick Cloud Remote Service	Remote guidance, direction and knowledge transfer for customers using Zerto in the cloud
R8N65AAE	Zerto Quick Start Remote SVC	Remote guidance, direction and knowledge transfer for customers new to Zerto or needing additional consultation to be successful
R8N66AAE	Zerto Quick Migration Remote SVC	Remote guidance, direction and knowledge transfer for customers using Zerto for migrations
R8N67AAE	Zerto Quick Advisor Remote SVC	Remote access to a Zerto technical expert, for general guidance and direction, over a three-month period.
R8N68AAE	Zerto Structured TAM 1-year 12x5 Remote Service	1yr, 12x5 access to technical SME, proactive insight, guidance and direction for improved operational efficiency and risk mitigation. On-site quarterly
R8N69AAE	Zerto Virtual TAM 1-year 8x5 Remote Service	1yr 8x5 access to technical SME, proactive insight, guidance and direction for improved operational efficiency and risk mitigation. No on-site visits
R8N70AAE	Zerto Health Check per Site Service	Remote engagement to identify issues that create can create risk to Zerto operation. On-prem only (no cloud)
R8N71AAE	Zerto Custom per Phase Professional Service	Specialized engagement for expedited benefit realization, mitigation of operational risk and education across expanded Zerto use cases

Step 8

Recommended - HPE Education Services for all new Zerto customers

HPE Education Services

HPE Education Services is the exclusive provider of Zerto instructor led training for all audiences. HPE Education provides superior high quality delivery coupled with extended hands-on remote access to our virtual lab systems for learning enhancement on HPE systems.

HPE Education Services for Zerto (web site)

HPE training credits offer flexibility and ease of purchase for training courses providing for flexible consumption over the term of the training agreement (typically 12 months). Learn more at **http://www.hpe.com/us/training/credits** or contact your authorized HPE reseller for more information.

Configuration Information

Training credits for HPE Education Services may be included up-front with the software and hardware solution, included with a support agreement, or ad-hoc from HPE or HPE resellers.

- Training Credits for up-front purchase: SKU HF383A1 (**solution brief**)

    − Typical quantity of 2-credits per learner, where 1-credit is needed per training day.

    − Zerto courses are 2-days in duration.

    − Additional HPE courses that complement the Zerto solution are also 2-days in duration

Course	HPE Course ID	Duration	Training Credits
Managing Zerto: Setup, Protection, and Recovery	H61K2S	2-days	2-credits
Managing HPE StoreOnce Backup Solutions	HK766S	2-days	2-credits
HPE SimpliVity System Administration	H0LP9S	2-days	2-credits

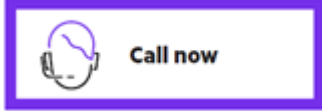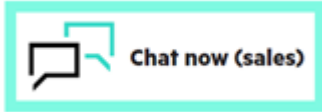- Training Credits for HPE support agreements: SKU HA167AC **(solution brief**)

Contact your HPE support specialist for more information.

Summary of Changes

Date	Version History	Action	Description of Change
17-Apr-2023	Version 18	Changed	Overview, Standard Features and Configuration Information sections were updated.
06-Mar-2023	Version 17	Changed	Overview section was updated OBS SKUs were removed
15-Aug-2022	Version 16	Changed	Overview section was updated.
01-Aug-2022	Version 15	Changed	Overview and Service and Support sections were updated.
06-Jun-2022	Version 14	Changed	Standard Features and Service and Support sections were updated.
21-Feb-2022	Version 13	Changed	EOL Skus removed from QS
18-Oct-2021	Version 12	Changed	Configuration Information section was updated.
01-Sep-2021	Version 11	Changed	Overview, Standard Features and Configuration Information sections were updated.
06-Jul-2021	Version 10	Changed	Overview, Standard Features and Configuration Information sections were updated.
01-Feb-2021	Version 9	Changed	Changes made throughout the QuickSpecs
06-Jul-2020	Version 8	Changed	Updated the product messaging and re-numbered all SKUs offered
02-Mar-2020	Version 7	Changed	Added the Enterprise Government Edition SKUs
04-Nov-2019	Version 6	Changed	Updated the SKUs offered through HPE (Zerto Enterprise Cloud Edition subscriptions)
10-Jun-2019	Version 5	Changed	Configuration Information section and Configuration Information Sections were updated
04-Feb-2019	Version 4	Changed	Updated messaging content to align with Zerto 6.5 release Overview, Features and Benefits, Configuration Information and Service and Support sections were updated.
05-Feb-2018	Version 3	Changed	Added 16hr installation SKU. Overview and Configuration Information were revised.
25-Sep-2017	Version 2	Changed	Changes made throughout the QuickSpecs.
05-Jun-2017	Version 1	New	New QuickSpecs

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